

Shriram Properties Limited

Corporate Presentation
June 2026

STRICTLY PRIVATE AND CONFIDENTIAL





Shriram Properties Overview



Shriram Properties Overview



Legacy of Leadership

26+ Years of Trust & Excellence

Strong presence across
Bengaluru, Chennai, Kolkata &
Pune



Proven Delivery Excellence

**51 Completed Projects
31+ msf Delivered**

Delivering quality spaces with
precision and consistency



Customers at the Heart

**32,000+ Happy Customers
23% Referral Volumes**

Building lasting relationships
through trust and satisfaction



Unblemished Credit Reputation

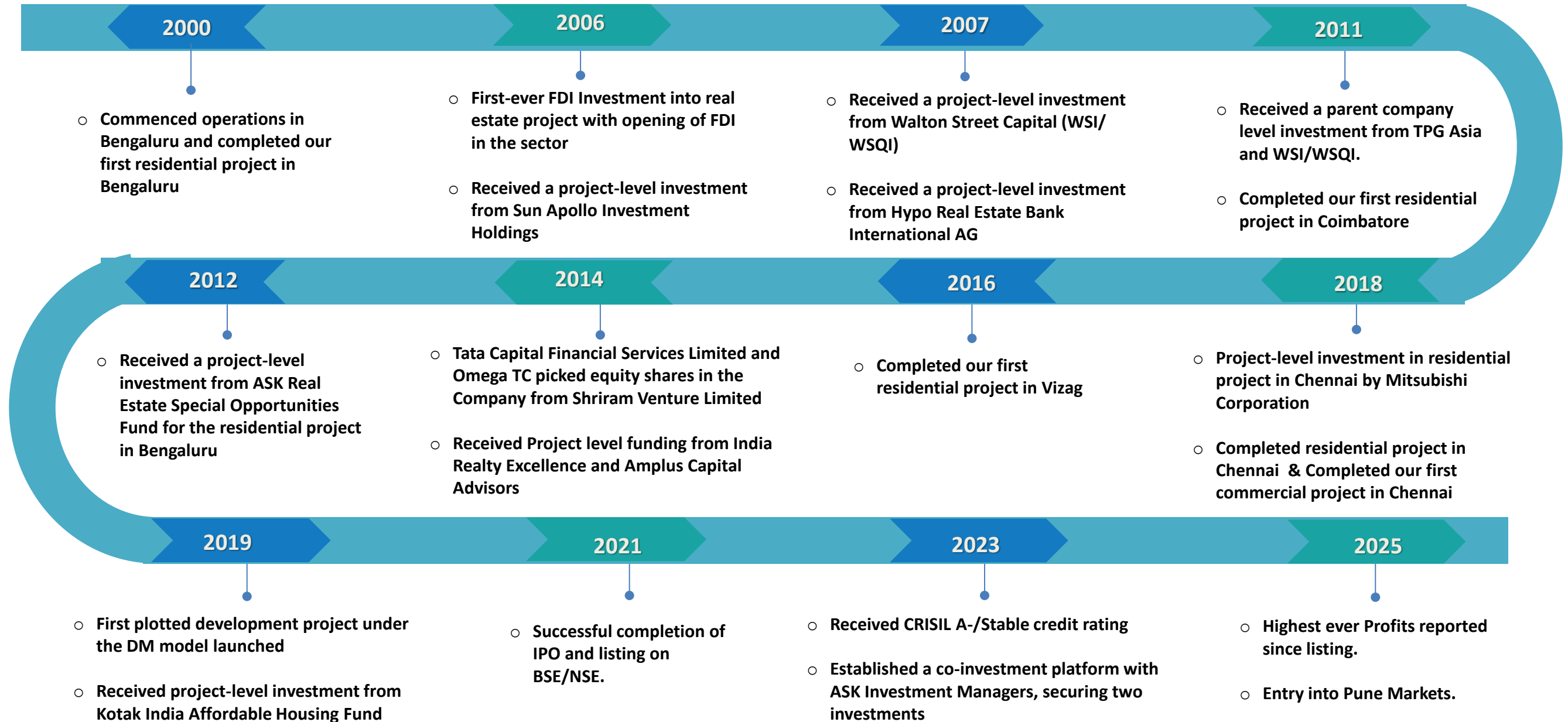
**Debt Equity of 0.3x
CRISIL A- (Positive) Rated**

A testament to strong
governance and financial
discipline

A credible mid market, mid-premium residential real estate brand in its core markets

Built on Legacy. Driven by Performance. Trusted by Thousands

Evolution Over The Years



SPL: A Leading Mid-market Players in its Core Markets Today



Bangalore

Completed
✓ 42 projects
✓ 22.1 msf

Ongoing Projects
✓ 9 Projects
✓ 4.7 msf

Upcoming Projects
✓ 12 Projects
✓ 7.9 msf



Chennai

Completed
✓ 4 projects
✓ 6.71 msf

Ongoing Projects
✓ 4 Projects
✓ 2.4 msf

Upcoming Projects
✓ 6 Projects
✓ 4.2 msf



Kolkata

Ongoing Projects
✓ 4 Projects
✓ 4.8 msf

Upcoming Projects
✓ 2 Projects
✓ 5.4 msf



Pune

Ongoing Projects
✓ 1 Project
✓ 0.9 msf

Upcoming Projects
✓ 2 Project
✓ 1.2 msf

Successful Partnership with Marquee Investors

Strategic Partners at Hold Co.



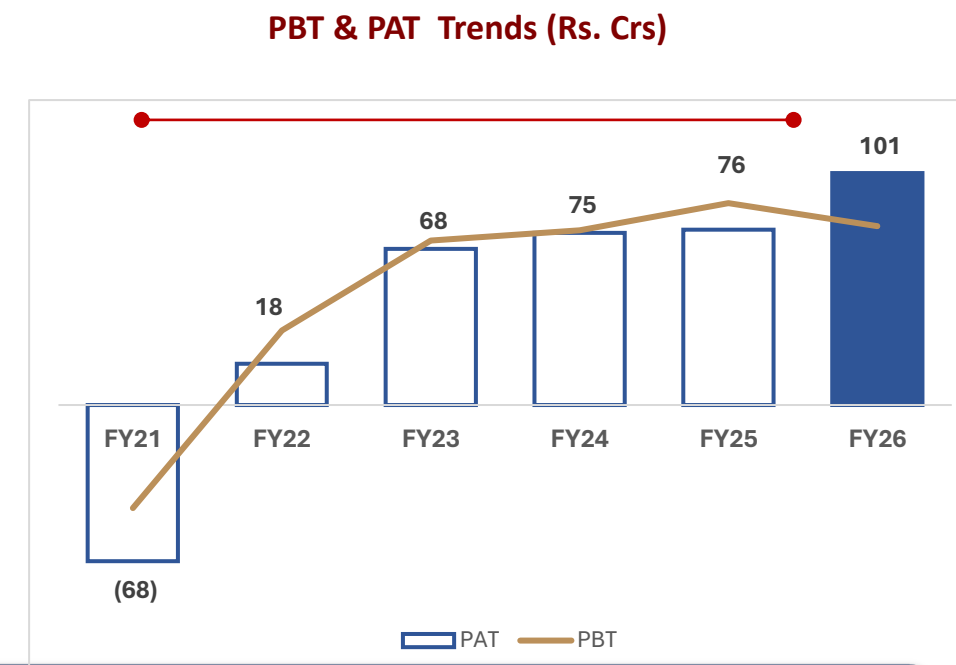
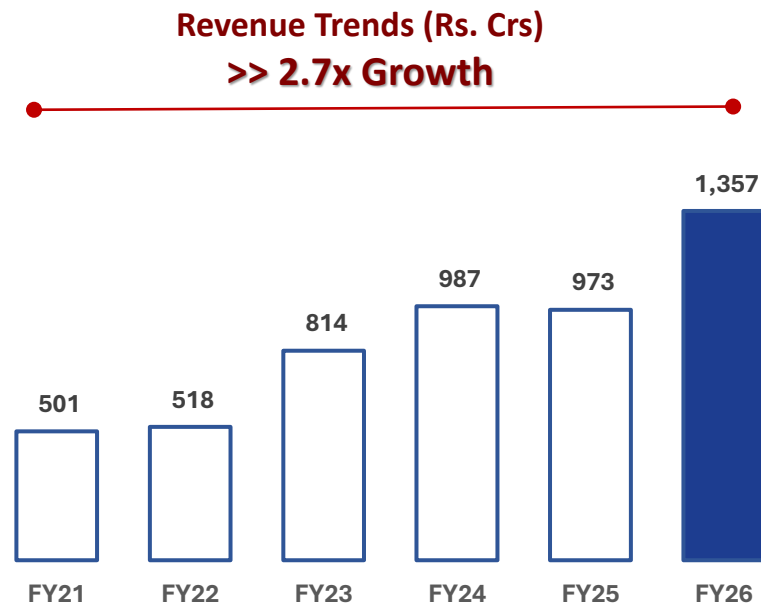
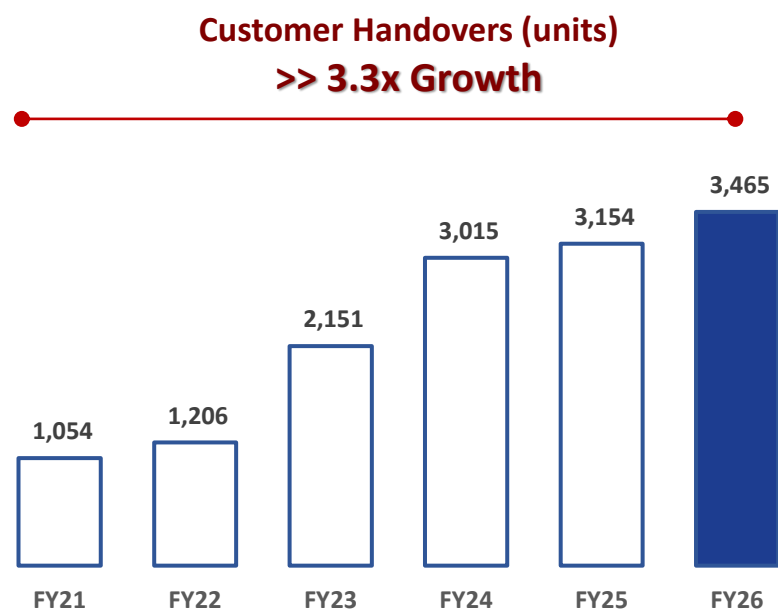
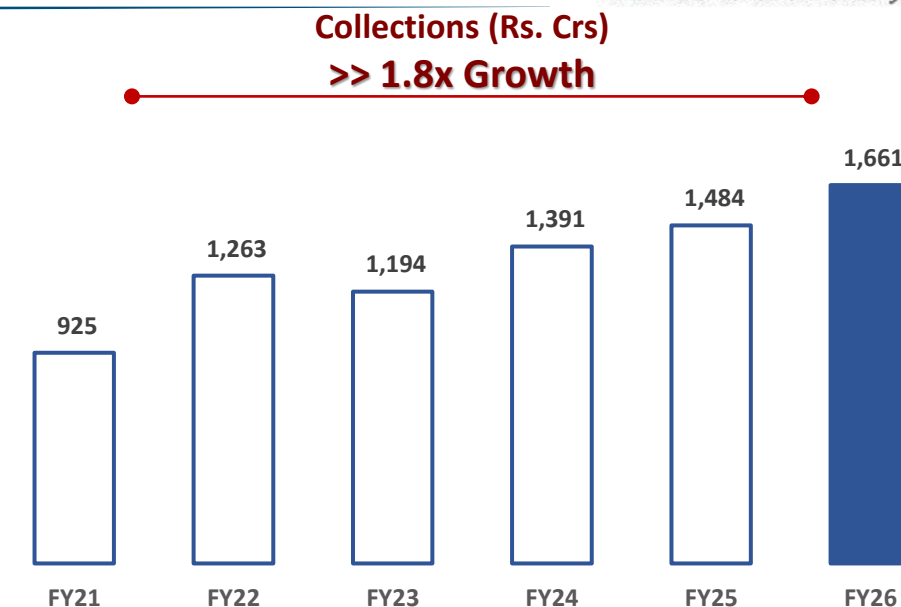
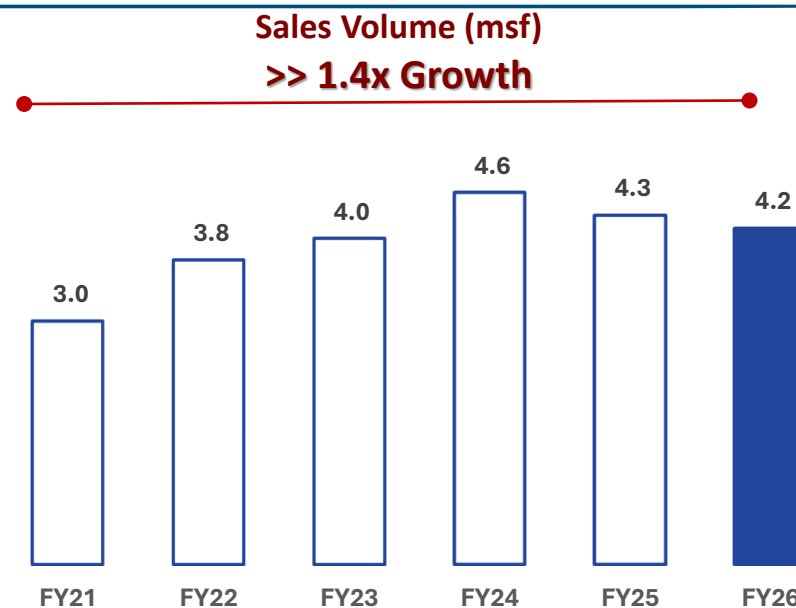
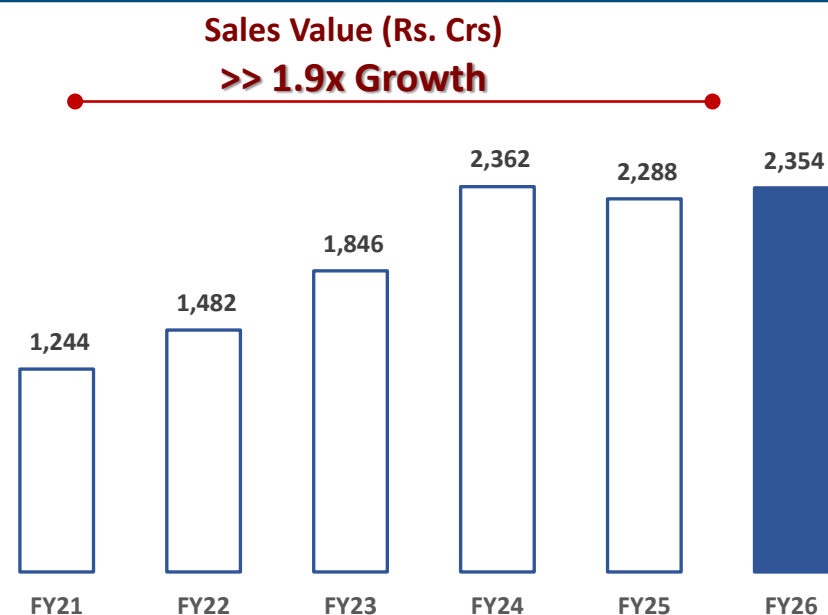
Strategic Project-Level Partners

Sun Apollo



Successful track record of strategic investor entry and smooth exit

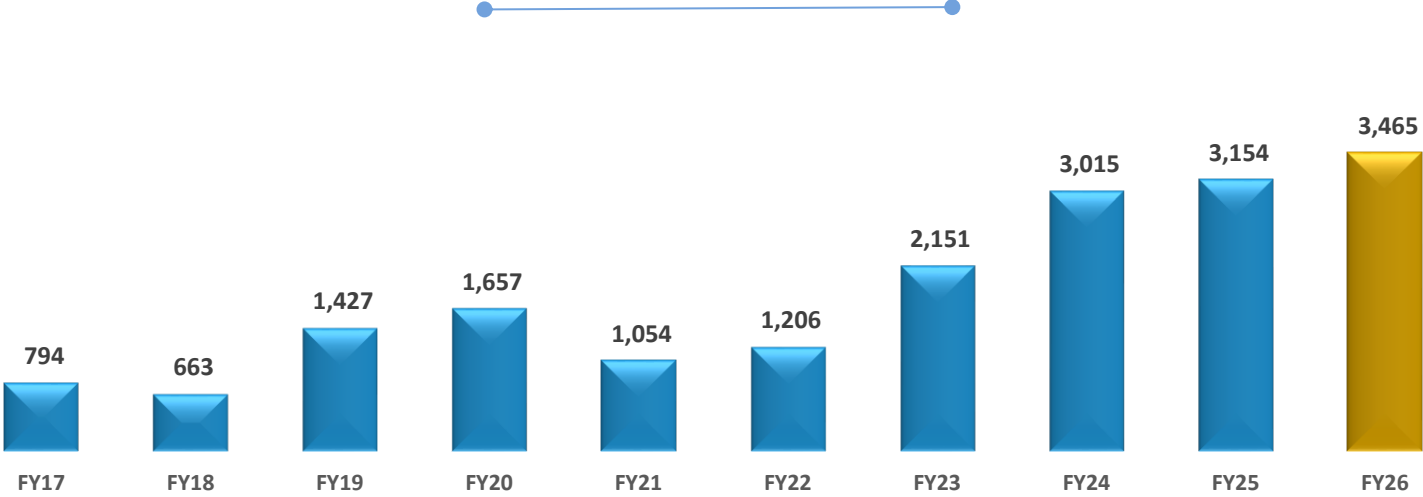
Financial Turnaround with low gearing since listing



Healthy Growth trajectory across KPI's (post Covid);
Balance Sheet Well Managed with D/E of only 0.3x, amongst lowest in the sector

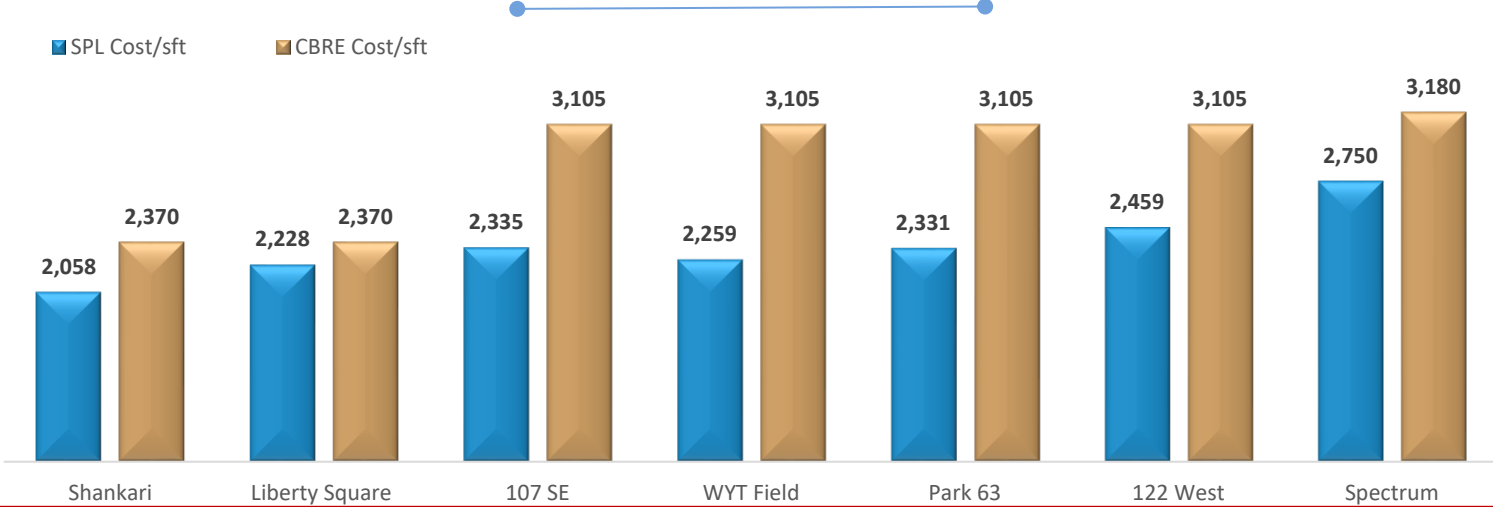
Demonstrated Capabilities in Project Execution

Handover trends since RERA



- 29 Projects (including phases) delivered during last three years.
- ~11 msf delivered during last three years.
- 90% of projects delivered well ahead of RERA timelines.

Relentless focus on Cost control



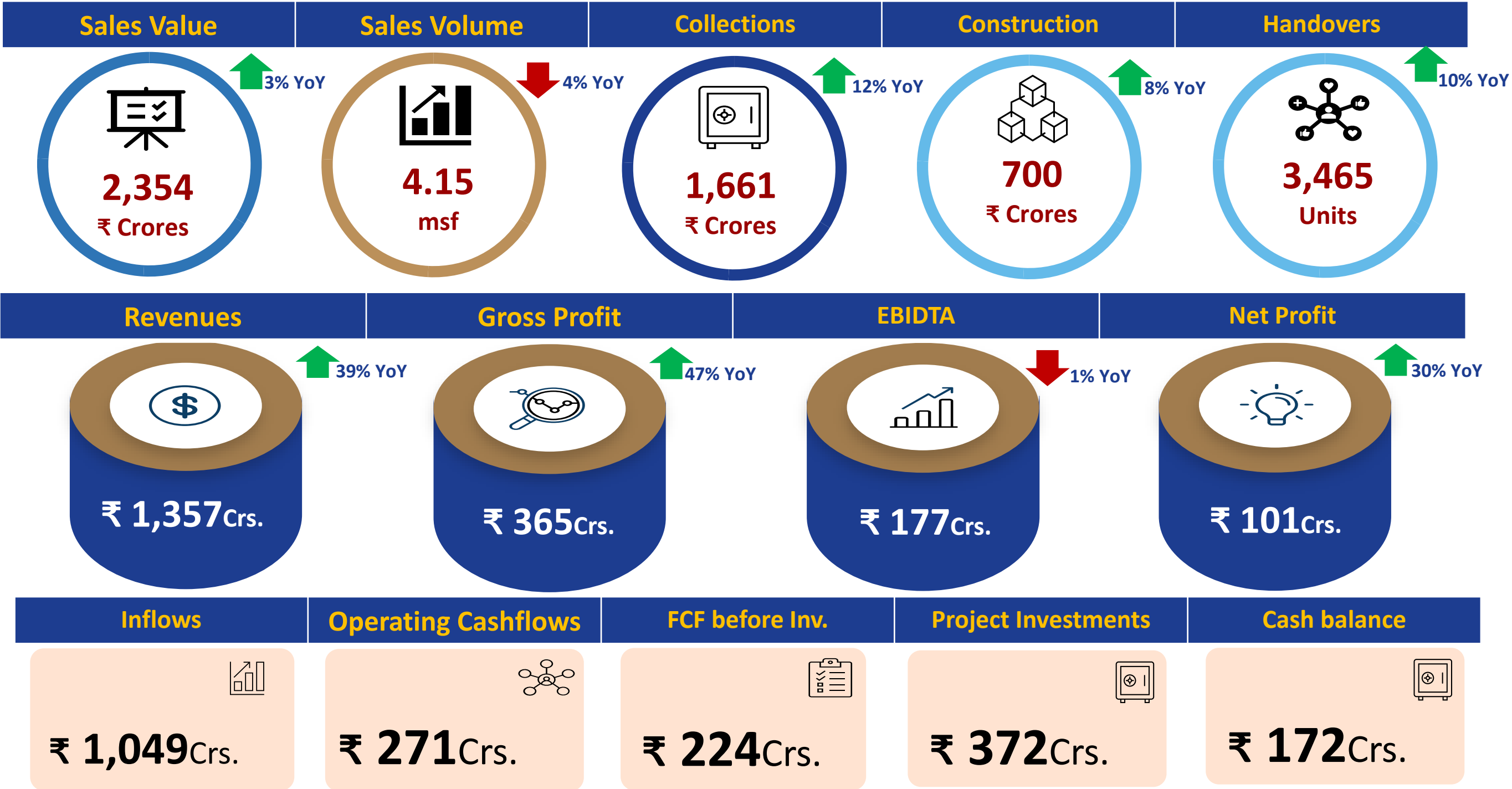
Industry Benchmark of construction cost

Asset Class	Segment	Bengaluru, Hyderabad & Chennai	Pune
Residential	Low-Rise- 5 Floors	2,250-2,490	2,290-2,540
	Mid-Rise - 5 Floors	2,950-3,260	3,020-3,340
	High-Rise ² -30 Floors	5,230-5,780	5,340-5,900
	Villas – 100 nos. & above	4,200-4,640	4,290-4,750

* Source: CBRE research

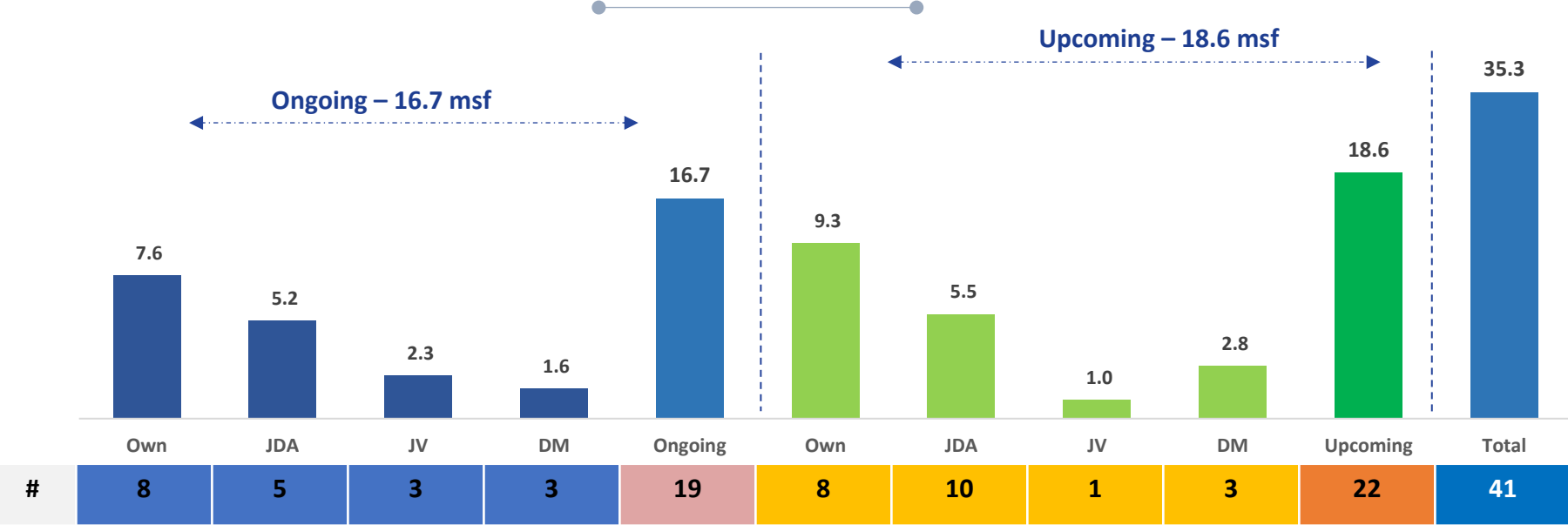
- Use of Advanced Construction technology and use of Robotics improving efficiency in Construction
- Technology adoption aimed at improving operational efficiency, enhancing quality of output & reducing costs

FY26 Performance Snapshot

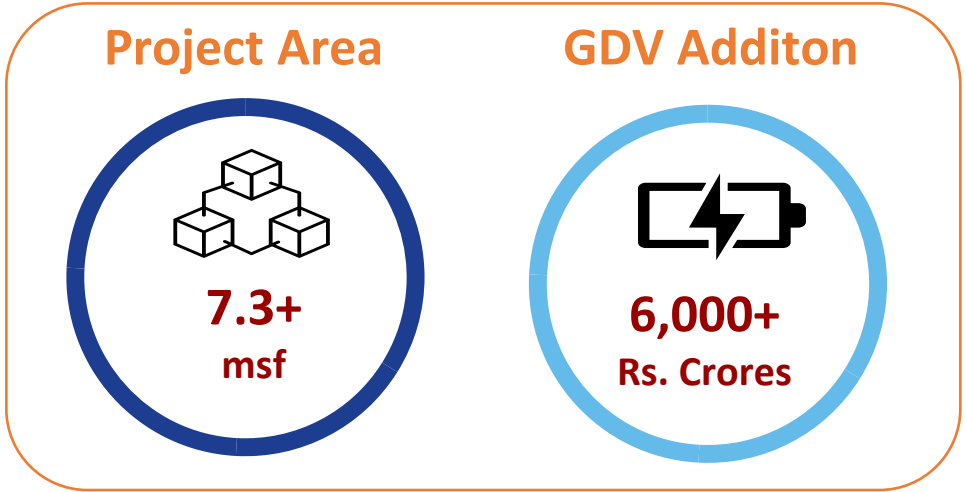


Project Pipeline & Business Development Overview

Project Pipeline (msf)



BD Pipeline likely addition in next 3-6 months



Pipeline Unsold GDV

Pipeline Summary	Project Area (msf)	Unsold GDV (Rs. Crs.)
Ongoing Projects	16.7	
Less: Sold	14.1	
Unsold	2.6	1,710
Add: Upcoming Projects	18.6	12,240
Total Unsold Pipeline	21.2	13,950

Upcoming Projects 18.6 msf GDV

Ownership	GDV (Rs. Crs.)
- Own	5,200
- JDA	5,240
- JV	580
- DM	1,220
Total GDV – Upcoming Projects	12,240

- ✓ 7 Projects with GDV potential of Rs. 3,500+ Crs added.*
- ✓ Projects added are channelized for approval process.
- ✓ 7+ msf addition likely in next 3-6 months.
- ✓ Pune Pipeline addition gaining momentum.
- ✓ 20+ msf under various stages of evaluation to enhance our objective of doubling our upcoming project pipeline objective during the year.

(*includes 1 Project documentation closed post March 2026)

Targeting to nearly double upcoming project pipeline in 18-24 months

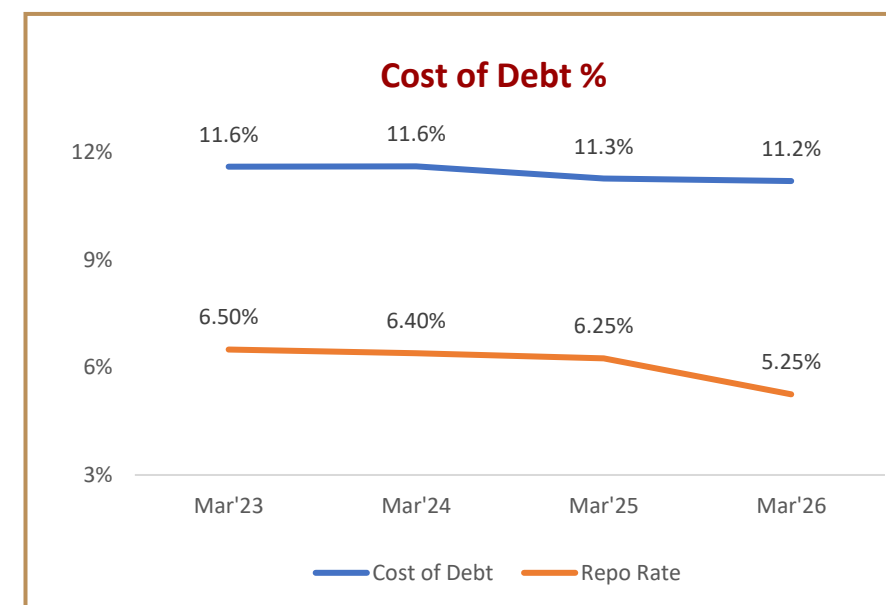
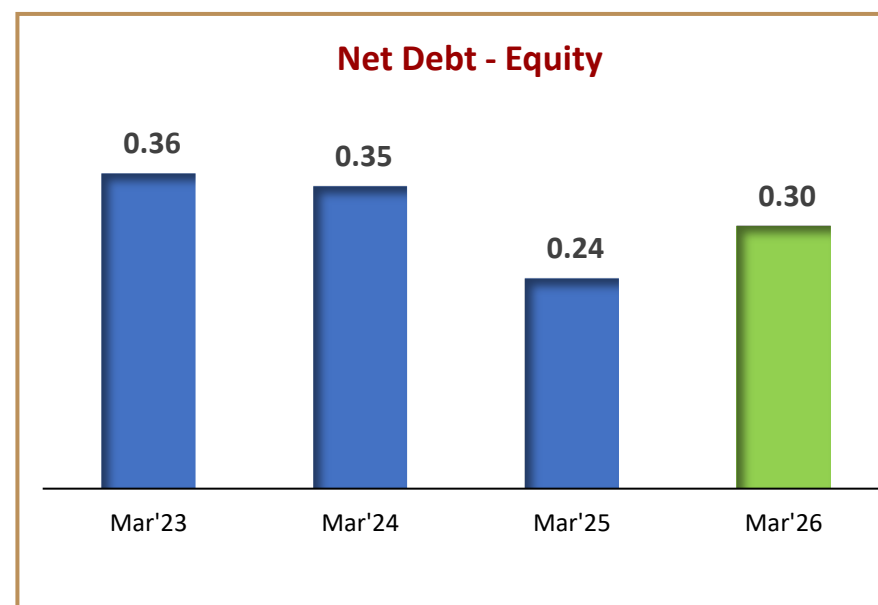
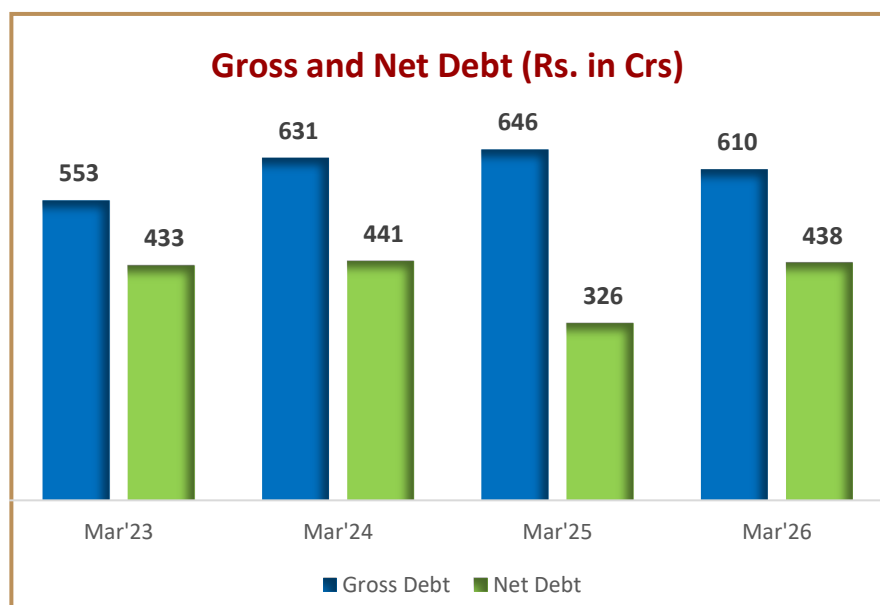
Debt Profile: Healthy Gearing with Competitive Cost



Debt Profile & Cost of Debt Trends - Consolidated

Particulars (Rs. in Crs.)	Mar'26	Mar'25	Mar'24	Mar'23
Gross External Debt ¹	610	646	631	553
C & CE	172	320	190	120
Net Debt	438	326	441	433
Total Equity	1,460	1,356	1,277	1,200
Net debt/Equity	0.30	0.24	0.35	0.36

- ✓ Comfortable debt position with Net Debt of 438 Crs.
- ✓ Debt-Equity remains healthy at 0.3x.
- ✓ Cost of debt stood 11.2% and remains competitive.
- ✓ Debt mainly on construction funding.
- ✓ Cost of debt remains competitive and gained the benefit of rate reductions.
- ✓ Backed by A- Positive outlook credit rating from CRISIL.



Robust Balance Sheet, Strong Funding Capacity, and High Growth Potential

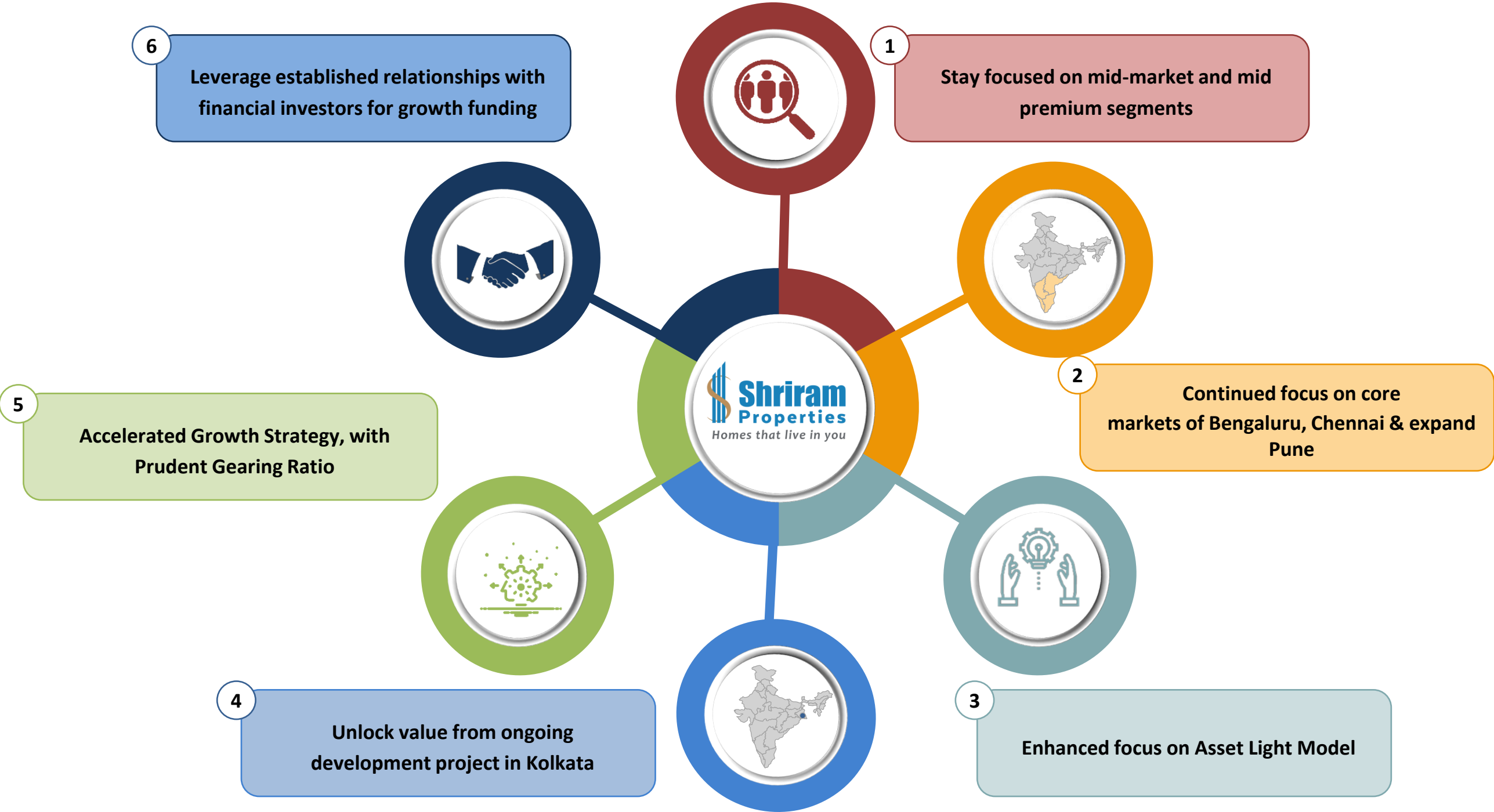
¹ As per consolidated financial statements excluding inter-company debt from JVs



Strategy & Outlook

Shot on location - Shriram Greenfield, Bangalore

SPL 3.0: Key Strategies





Bold Identity

Embracing a bold new identity that reflects our renewed vision.



Credible Organization

Functioning as a coherent, agile, and well-oiled enterprise, building a seamless organization rooted in oneness



Strong Momentum

Strategically positioned to scale, driven by a strong real estate outlook—especially in the high-potential mid-market segment.



Ambition

Focused on bold and accelerated growth



Acceleration

Targeting multifold growth across all key performance indicators



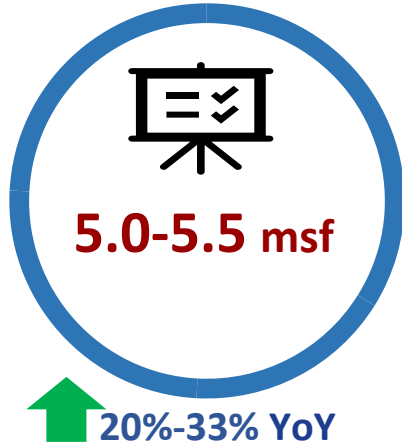
Expansion

Expanding beyond our core markets of Bengaluru, Chennai, and Kolkata—with strategic entry into the Western region

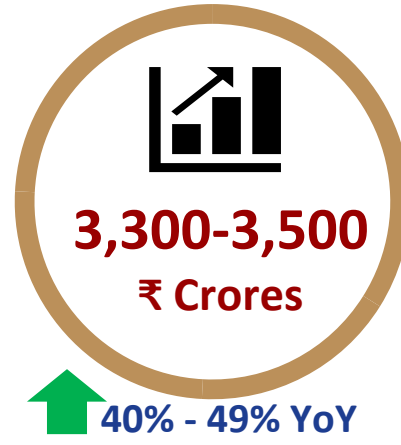
Positive industry outlook – a significant enabler in the medium term

FY27 Outlook: Guidance

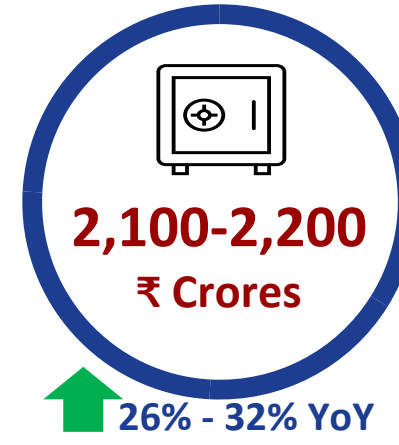
Sales Volume



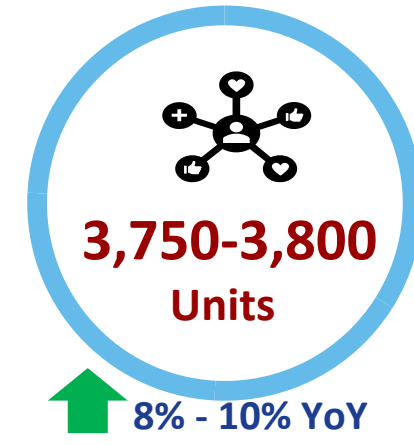
Sales Value



Collections



Handovers



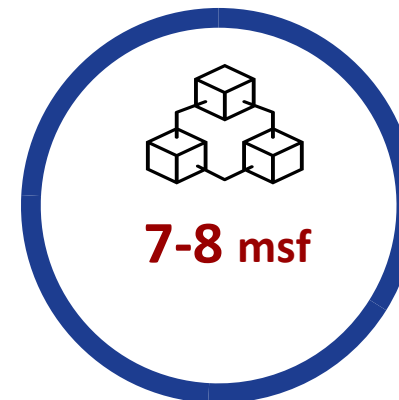
Completion



Project Delivery



Pipeline addition



GDV Addition



Greater internal potential and thrust, but cautious external guidance given macro uncertainties

- ❑ FY27 KPI to be superior on comparison to FY26 basis, backed by steady performance
- ❑ Plan risk profile significantly lower in FY27, given diversified sales dependence across markets

Risk Factors

Macro-Economic Risk

- Geopolitical tensions (Iran conflict) driving oil price volatility, inflation & capital outflows
- Moderation in India GDP growth (~6.6–6.9%) with downside risks
- Currency volatility and liquidity tightening impacting sentiment

RE Sector Slowdown

- IT/white-collar layoffs impacting buyer sentiment (especially in IT-led markets)
- Decision-making delays - elongation of sales cycles
- Affordability pressures due to interest rates/inflation

Execution Risk

- Substantial delays in receipt of approvals for launches and Sales momentum
- Delay in receipt of OC/e-khatas for completed projects might impact Revenue recognition
- BD Pipeline conversion to Project pipeline might impact upcoming launches

Maintain Overweight on Mid & Upper-Mid Segment

- ✓ Continue to target the Rs. 80L–Rs.1.5Cr bracket across all four cities.
- ✓ This segment has the strongest absorption, pricing discipline, and lowest credit risk.

Prioritize Bangalore & Pune — Strengthening Chennai

- ✓ Pune and Bangalore offer best risk-adjusted returns.
- ✓ Chennai provides stability.
- ✓ Kolkata offers value upside but requires close regulatory diligence and managing

Monitor IT Sector & Macro Stress Buffer

- ✓ Establish a watch mechanism for IT sector employment in Bengaluru and Pune. If sustained layoffs breach 3% of city-level IT workforce.
- ✓ Ensure projects can absorb 150bps cost inflation without breaching hurdle rates.

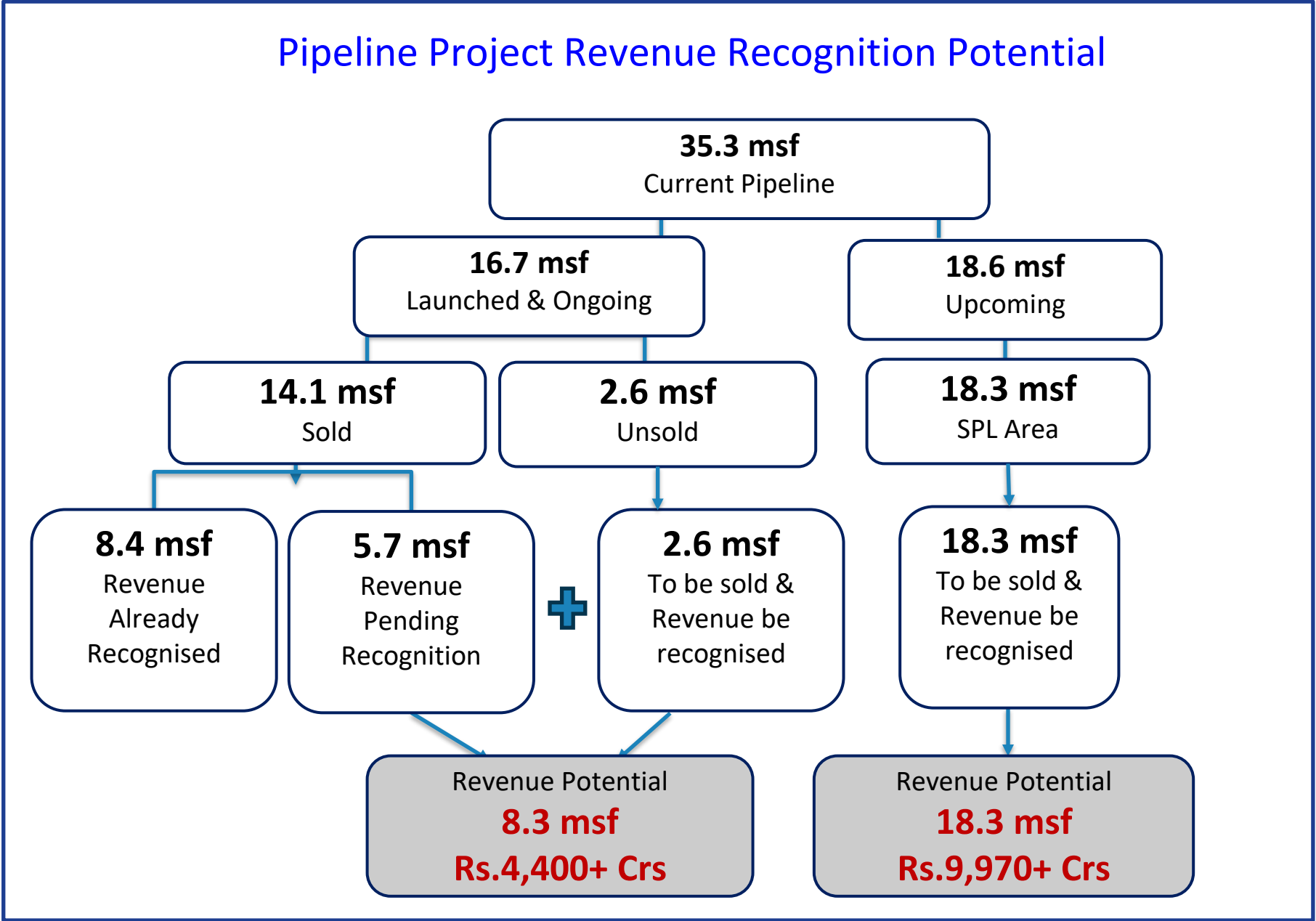
Mitigation

Our Mission FY28 – On Steady Trajectory for Achieving



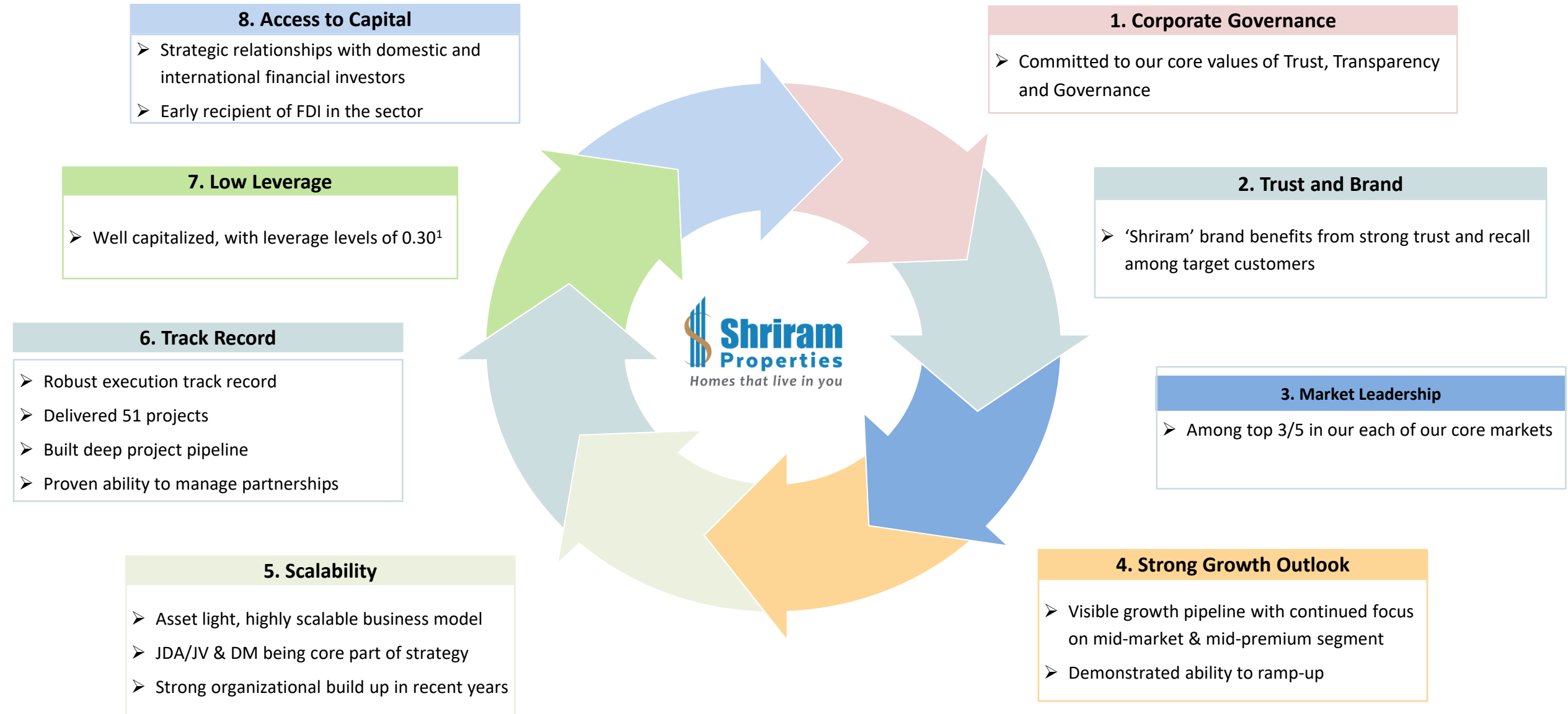
FY28 Mission Target

- Sales Value: Rs. 5,000+ crs
- Revenues: Rs. 2,500+ crs
- Earnings (PBT): Rs. 250+ crs



Over Rs. 14,000 Crs. of Revenue to be recognised in 5-7 years

Investment Summary



Note: 1. As of March 31, 2026. Net debt calculated as (Gross debt – Cash & cash equivalents). Gross debt excluding unsecured inter-company loans (from JVs)

Well-positioned to navigate key challenges of the real estate industry

Attractive Value Proposition

Stock Price & Valuation Snapshot				Valuation (TTM Basis)				
Company	Price	Market Cap	Enterprise Value	P/E	P/B	EV/EBIDTA	Market cap to Pre Sales	Market cap to Revenue
SPL	86.0	1,467.1	1,925.1	14.55	1.00	10.96	0.61	1.13
Brigade	678.6	16,600.0	20,022.2	25.86	2.43	11.36	2.39	2.89
Puravankara	209.2	4,960.7	9,062.7	77.86	2.78	10.68	0.72	1.43
Sobha	1394.5	14,911.76	14,465.56	77.09	3.13	28.74	1.81	2.84
Prestige	1387.3	59,755.2	72,317.8	49.98	3.67	16.11	1.99	4.71
Godrej	1691.4	50,949.4	60,795.2	27.54	2.66	20.23	1.53	10.17
Lodha	899.3	89,840.3	96,203.0	26.21	3.93	17.74	4.31	5.31
Oberoi	1622.8	59,005.4	60,130.3	23.53	3.29	16.46	11.08	10.04

*Share Price Data as on 12 June 2026



THANK YOU



Strong Independent Board ...



M Murali

Chairman & Managing Director

He is the Chairman and Managing Director of our Company. He joined the Shriram Group with a mandate to build a robust real estate development business for the Shriram Group. He has thus been instrumental in creating this business from scratch to current market leadership over the last 25+ years.



T S Vijayan

Independent Director

He was formerly the Chairman of the Life Insurance Corporation of India (LIC) and subsequently was the Chairman of the Insurance Regulatory and Development Authority of India (IRDAI).



Anita Kapur

Independent Director

She joined the Indian Revenue Service (IRS) in 1978, has held various positions in the Ministry of Finance, Government of India and retired as the Chairperson of the Central Board of Direct Taxes (CBDT), Ministry of Finance, Government of India. She is a member of the Disciplinary Committee of the Institute of Chartered Accountants of India.



Professor R Vaidyanathan

Independent Director

He is a retired Professor of Finance at IIM Bengaluru. He has twice been a Fulbright scholar and a Fellow of ICSSR - Visiting Faculty at various universities in the US/the UK. He has the rare privilege of being on various committees of regulators like SEBI/RBI/IRDA/PFRDA.



K G Krishnamurthy

Independent Director

He has over 40 years of experience in the real estate sector having been associated with Housing Development Finance Corporation Limited (HDFC) since 1980. He has held various leadership positions at HDFC, including as a Managing Director and CEO of HDFC Property Ventures Limited.



Ashish Deora

Non-Executive Director

He is a first-generation entrepreneur. Over the last two decades, he has built several businesses and created value in multiple industries ranging from mining to telecom, aviation and renewable energy. He is the founder of Aurum Ventures, the parent company of Aurum Prop Tech and Aurum Real Estate.

... And Competent Management Team



J Gopalakrishnan
Executive Director and Group CEO

He holds a Bachelor's degree in science from the University of Madras and a master's degree in business administration from Madurai Kamaraj University. He has more than 31 years of experience in the field of finance, mergers and acquisitions.



Vivek Venkateswar
Director Sales and Marketing

He brings a wealth of experience exceeding two decades in a variety of sectors including Real Estate, FMCG, ISP, Telecom, and Money Remittance, both domestically and internationally.



K R Ramesh
Executive Director, Strategy

He is an associate member of the Institute of Chartered Accountants of India and holds a bachelor's degree in commerce from Annamalai University.



Ravindra Kumar Pandey
Chief Financial Officer

He is a seasoned real estate finance and accounts professional with over 18 years of sectoral experience in the areas of corporate finance, fund raising (debt & equity), accounting and budgeting and possess.



T V Ganesh
Executive Director & National Head (Technical)

He holds a Bachelor's Degree in Technology (Engineering Technology) and MBA-Finance from BITS Pilani, Rajasthan and a Diploma in Mechanical Engineering from the State Board of Technical Education and Training.



Akshay Murali
VP Strategy & Business Development

Plays a pivotal role in accelerating the company's growth strategy, focusing on land acquisitions, deal structuring, and geographic expansion. He also spearheaded Shriram Properties' expansion into the Pune market

... And Competent Management Team *(contd.)*



N Nagendra

Sr. VP & Head (Planning and Contracts)

He holds a diploma in civil engineering from the Board of Technical Examinations (Department of Technical Education), Government of Karnataka, India. He has more than 37 years of experience in the field of construction and project management



Krishna Veeraraghavan

Director, Operations and COO

He holds a Bachelor's degree in civil engineering from the Bangalore University. He has more than 31 years of experience in the field of construction, engineering and construction management.



Mukesh Kaushal

National Head - CRM

He holds a bachelor's degree in commerce from Osmania University and a master's degree in business administration from Jaipur National University. He has more than 23 years of experience in the field of sales, collections, retentions and CRM operations.



Ramaswamy K

Company Secretary & Compliance Officer

is an associate member of the Institute of Company Secretaries of India and holds a Bachelor's degree in Commerce and Law from Sri Venkateswara University and has completed Executive General Management Programme from IIM- Bangalore.



Hariharan Subramanian

Vice President - IT

He holds a master's degree in science (information technology) from Karnataka State Open University and has pursued a bachelor's degree in arts from Osmania University.



Debasis Panigrahi

Chief Human Resource Officer

He is a graduate in Physics, PGDPM, Master of Sociology, Master of Economics (pursuing), Certified Tata Business Excellence Assessor with hand-on TBEx audit experience.

Commitment To Sustainable Development

Our Edge certified Portfolio



SHRIRAM 107 SOUTHEAST
NEAR E-CITY

Area – 0.4 Mn Sqft.



SHRIRAM blue
Whitefield Extn.

Area – 0.6 Mn Sqft.



SHRIRAM Liberty SQUARE
E-City Phase II

Area – 0.5 Mn Sqft.



SHRIRAM SOUTHERN CREST

Area – 0.6 Mn Sqft.



SHRIRAM MYSTIQUE
GENEROUS LIVING REDEFINED

Area – 0.2 Mn Sqft.



CODENAME YUVA
BUDIGERE CROSS
Whitefield Extension

Area – 0.6 Mn Sqft.



park 63
RESIDENCES AT
SHRIRAM THE GATEWAY

Area – 2.0 Mn Sqft.



Shriram Properties
Homes that live in you

Area – 5.0 Mn Sqft.



Edge
Excellence In Design
For Greater Efficiencies



Pre-certified for Design
Gold
Indian Green Building Council
IGBC



LEED GOLD

GATEWAY OFFICE PARKS
BLOCK A2, A3 & A4
Chennai, India

HAS FULFILLED THE REQUIREMENTS OF THE LEED GREEN BUILDING RATING SYSTEM CERTIFICATION ESTABLISHED BY THE U.S. GREEN BUILDING COUNCIL AND VERIFIED BY GREEN BUSINESS CERTIFICATION INC.

LEED V4
BUILDING DESIGN AND CONSTRUCTION: CORE AND SHELL DEVELOPMENT

GOLD

January 2025

Peter Templeton
PETER TEMPLETON, PRESIDENT & CEO
U.S. GREEN BUILDING COUNCIL & GREEN BUSINESS CERTIFICATION INC.



IGBC



Confederation of Indian Industry

Indian Green Building Council (IGBC)
hereby pre-certifies

Shriram Hebbal 1
Amanikere Village, Hebbal
(IGBC Registration No: NBT 24 0616)

The project has demonstrated intent to design and build high performance building in accordance with
IGBC Green New Buildings Rating System
(Tenant-Occupied Building)

Pre-certified Gold
17 April 2025
(Pre-certification is valid for 3 years, renewed based on six monthly progress updates till certification)



C N Raghavendran
Chair, IGBC Green New Buildings



B Thiagarajan
Chairman, IGBC



K S Venkatagiri
Executive Director, CII-Godrej IGBC

Creating value for Society

 **Education & Child Welfare**

 **Healthcare & Community Well-being**

 **Livelihood & Inclusion**

 **Environment & Resilience**

2.63 Lakh+
children supported
through Mid-Day
Meals

Contribution to **PM
CARES Fund**

Project Roshini
for construction
workers & families

Water conservation
awareness through
**Neerathon,
Chennai**

120+
visually impaired
children supported
annually

Support to
**orphaned children
& elderly residents**

33,000+
Participants engaged
through Bengaluru
Marathon, driving
inclusion and
HIV/AIDS awareness.

Chennai Cyclone
Flood relief
initiatives

~20Mn+
**Invested in
Social Impact**

Creating lasting social
value through strategic
community
investments